ANNE	XURE A – FEE SCHEDULE
Investment Approach ☑ DPMS	
Qode Growth Fund	Allocation%
Qode All Weather	Allocation%
Oode Tactical Fund	Allocation%
Qode Future Horizons	Allocation%
Fee structures and list of charges	
✓ Please Tick in anyone of the Fee S	Structure of your choice
	Fixed fee* at 1.5% Per Annum of the Average Net Asset Value¹ - charged Quarterly²
	Plus
Fixed and Performance fees	Performance Fee** at 15% on all returns in excess of 10.0% per annum Hurdle Rate of Return (No Catch up) subject to a High Water Mark - charged Annually <sup>3</sup>
Performance fees only	Performance Fee** at 0% on all returns subject to a High Water Mark - charged Annually <sup>3</sup>
Portfolio Management and Advisory fees:	
(twelve percent) per annum is achieved. The Perforty percent of the upside generated over and of Portfolio Management Fee for an Investment in the Fee Schedule of the Qode DPMS Agreement	0 BPS to 250 BPS per annum. The Portfolio Manager also intends to fiter a Hurdle Rate of Return ranging from 6% (six percent) to 12% ortfolio Manager intends to claim between 10%-40% (ten percent to d above the Hurdle Rate of Return agreed with the Client. All specifics at Approach would be agreed with each Client and set out in more detail ont.
2. Custodian fee	
Custodian and/or Depository Participant, dem transfer charges in connection with the operation in the range of 1-25 BPS per annum.	ance of Depository Accounts and/or custody fee and charges paid to the laterialization of scrips, Securities lending and borrowing and their and management of the Client's portfolio account and is expected to be
3. Fund accounting charges: Up to 5 BPS per annum 4. Registrar and transfer agent fee	l.
This is fee payable to the Registrar and Transfer A include stamp duty costs, courier, post and notary	Agent for giving effect to transfers of Securities and may interalia y charge and is expected to be in the range of 10 BPS.
on the stock exchange or otherwise for the trans	e to the broker for opening of an account, execution of transactions sfer of Securities and may interalia include service charges, stamp duty
costs, GST, STT etc. and is expected to be in the ra	ange of 10 BPS
charges billed to the Client.	y: As applicable from time to time, charged over and above all fees and
7. Depository Charges: As may be applicable from to 8. Bank Charges: As may be applicable at actuals.	ime to time.
9. Stamp duty: As may be applicable at actuals.	
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For Qode Advisors LLP Karan R.Salecha Partner 如



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- 10. Legal costs and professional fees: Costs incurred for documentation, certifications, attestation and instituting or defending legal suits, audit fees and other similar charges.
- 11. Incidental expenses:
  - Charges in connection with day to day operations like courier expenses, stamp duty, service tax, postal, telegraphic, opening and operation of bank account or any other out of pocket expenses as may be incurred by the Portfolio Manager in the course of discharging his duties to the Client. Provided that, in the event that any out of pocket expenses to be incurred by the Portfolio Manager on behalf of the Client is to exceed 5% of the investment amount of the Client, the Portfolio Manager shall seek prior written consent of the Client before incurring such an expense.
- 12. Portfolio Manager shall not charge any fees to Clients at the time of onboarding except the specific charges applicable for execution of the agreement and related documents for account opening.
- 13. Operating expenses excluding brokerage, over and above the fees charged for Portfolio Management Service, shall not exceed 0.50% per annum of the client's average daily Assets under Management (AUM).

## Notes to fees:

- \*Fixed Fee computed as % Per Annum of the Net Asset Value 1 charged Quarterly 2
- \*\* subject to a High Water Mark charged Annually (No Catch-up)
- <sup>1</sup>Net Asset Value based on average daily NAV over the course of the computation period.
- <sup>2</sup>End of calendar quarter (31-Mar, 30-Jun, 30-Sep, 31-Dec). Pro-rata for the first computation period.
- <sup>3</sup>12-months from the Account Activation Date, Account Activation Anniversary Date or 31<sup>st</sup> March as the case may be

If client makes partial redemptions out of PMS account, changes fee structure, switches to a different distributor or direct code or closes the PMS account before the billing date for Fixed Fee Billing Period or Performance Fee Billing Period, then applicable fees and charges as per existing fees structure would be billed and recovered for the period between Last billing date/Account Activation Date / Account Activation Anniversary Date (as the case may be) and Date of redemption / change of distributor/ account closure/switch. This billing and recovery of fees and charges would happen at the time of giving effect to such change in Client account.

### Definitions used in Fee Schedule:

- "Account Activation Date" means the date on which a unique Client code is generated by the Portfolio Manager.
- "Account Activation Anniversary Date" means the (twelve) month anniversary of the Account Activation Date and every 12 (twelve) month anniversary, thereafter.
- "Fixed Fee" means a fixed fee payable by the Client to the Portfolio Manager for DPMS Services, as further specified in the Fee Schedule.
- "Fixed Fee Billing Period" means the frequency at which the Fixed Fees will be payable by the Client to the Portfolio Manager as set out in this Fee Schedule.
- "Hurdle Rate of Return" shall mean a certain agreed level of return (as specified in the Fee Schedule) achieved in a Performance Fee Billing Period calculated on the relevant Performance Fee Billing Period's opening NAV.
- "NetAsset Value" or "NAV" for any given day in respect of any Client account will be calculated by aggregating the following:
- a) The total market value of all Securities in client's account as on the end of the day,
- b) Cash/Bank balance in client's account as at the end of the day,
- c) All income (dividend, interest, etc.) accrued on the investments in client's account over the course of the day,
- d) all receivables and payables due from / to the Client at the end of the day; and reducing from this aggregate all the charges, fees, expenses, statutory levies and other costs payable by the Client as per the Fee Schedule.
- "Performance Fee" shall mean a performance linked fee payable by the Client to the Portfolio Manager for the DPMS Services, as further specified in the Fee Schedule that will be payable if the Portfolio Manager achieves a rate of return that is greater than the Hurdle Rate of Return for the relevant Performance Fee Billing Period subject to the High Water Mark for the relevant Performance Fee Billing Period.

"Performance Fee Billing Period" means a 12-months period from the Account Activation Date or Account Activation Anniversary Date, as the case may be.

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For Qode Advisors LLP

Karon R Salecha

PMS Reg. No.: INP000008914





## Fixed Fee Illustration

## Illustration on Calculation of Fees:

Assumptions		
Capital Contribution (Rs.)	a	1,00,00,000
Management Fee (%age per annum)	b	2.50%
Other Expenses	С	0.50%
Brokerage and Transaction cost	d	0.50%

Fixed Fee Illust				Scenario 1		Scenario 2		Scenario 3	
rixed ree must	rauon			Gain of	20%	Loss of	-20%	No Change	0%
Capital Contribute under Management		i	i=a	1,00,00,000		1,00,00,000		1,00,00,000	
Gain / (Loss) on based on the Scena		ii	ii= i*Scenario	20,00,000		-20,00,000			-
Gross Value of the at the end of the ye		D iii iii=I+ii		1,20,00,000		80,00,000		1,00,00,000	)
Average assets under iv		iv	iv= (i + iii) / 2	1,10,00,000.	00	90,00,000.00	)	1,00,00,000	0.00
Other Expense		v	v= iv x c	-55,000		-45,000		-50,000	
Brokerage and Transaction $vi$ $vi = (iv \times d)$ Management Fees $vii$ $vii = (iv + v - vi) \times b$			-22,000		-18,000 -2,23,425		-30,000 -20,000 -2,48,250		
		$vii = (iv + v + vi) \times b$	-2,73,075						
		viii	viii = v + vi + vii	-3,50,075		-2,86,425		-3,18,250	
Net value of the l the end of the year	Portfolio at	ix	ix = iii + viii	1,16,49,925		77,13,575		96,81,750	
% Portfolio Return		x	x = ((ix - i) / i) %	16.50%		-22.86%		-3.18%	
	Notes:						-		
1	any frequence	y i.e. D	Management fee is as aily, Monthly, Quar mitted under SEBI	rterly, Semi-annu	rged annual ally, Annu	ly. However, the ally or at any oth	Portfolio M er frequency	anager can charg	ge fee at he PMS
2	Portfolio Ma	anager c	an charge Managen any other manner as	nent Fee on Avera	age portfoli	o value for the m	anagement	fee period or the	closing
			l to be generated lin-						
4	Other Exper	nses incl	ludes Account Oper charges or other mi	ning charges, star	np duty /A	udit Fee/ Bank cl	harges / Fun	nd Accounting ci	harges /
5	Brokerage a	nd trans	saction cost for the charged on basis the	illustration purpo		ged on the Average	ge AUM. H	owever, Broker	age and
6			s are subject to GST						

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For Qode Advisors LLP Karan R Salecha

Partner

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# Qode

## Variable Fee Illustration

Assumptions							
Capital Contribution (Rs.)	a	1,00,00,000			1		
Management Fee (%age per annum)	b	1.00%	2005				
Other Expenses (%age per annum)	c	0.50%					
Performance (%age per annum)	d	20.00%			1 1		
Hurdle Rate of Return (%age per annum)	e	10.00%					
Brokerage and Transaction cost	f	0.20%					
Hybrid Fee Illustration	1		Scenari	01	Scenario	0 2	Scenario 3
			Gain of	20%	Loss of	-20%	No Change
Capital Contributed / Assets under Management	i	i = a	1,00	,00,000	1,00	,00,000	1,00,00,000
Gain / (Loss) on Investment based on the Scenario	ii	ii= i*Scenario	20	,00,000	-20	,00,000	
Gross Value of the Portfolio at the end of the year	iii	iii= I + ii	1,20	,00,000	80	,00,000	1,00,00,000
Daily Weighted Average assets under management	iv	iv= (i + iii) / 2	1,10,00	,000.00	90,00	,000.00	1,00,00,000.00
Other Expense	v	v= iv x c		-55,000		-45,000	-50,000
Brokerage and Transaction cost	vi	vi= iv x f		-22,000		18,000	-20,000
Management Fees	vii	vii = (iv + v + vi) x b	-1	,09,230		89,370	-99,300
Total charges before Performance fee.	viii	viii = v + vi + vii	-1.	,86,230	-1,	,52,370	-1,69,300
Gross Value of the Portfolio before Performance fee		l 1					
	ix	ix = iii + viii	1,18,	13,770	78,	47,630	98,30,700
High Water Mark Value (HWM) (Capital contributed for 1st year and second year onwards as defined in the PMS agreement.	х		1,00,	00,000	1,00,	00,000	1,00,00,000
Hurdle Rate of return or as defined in the PMS agreement	xi	xi = i x e	10,	00,000	10.	00,000	10,00,000
Gross Value of the Portfolio before Performance fee is greater than High Water Mark Value + Hurdle rate of return	xii	xii = ix > (x+xi) then Yes else No P Fees		Yes		To Pfee	No Pfee
If Yes, proceed to performance fee calculation else 0 (zer	o) perf	formance fee for the p	period)				
Portfolio return subject of Performance Fee	xiii	xiii = ix - x - xi		13,770		0	0
Performance fee	xiv	xiv = xiii x d		62,754		0	0

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For Qode Advisors LLP
Karan R Salecha
Partner





Net value of the Portfolio at the end of the year after all fees and expenses	xv	xv = ix + xiv	1,16,51,016	78,47,630	98,30,700
% Portfolio Return	xvi	xvi = ((xv - i) /i) %	16.51%	-21.52%	-1.69%
High Water Mark to be carried forward for next year. When performance fee is charged from the portfolio itself.	xvii	xvii = Max (x , xv)	1,18,13,770	1,10,00,000	1,10,00,000
High Water Mark to be carried forward for next year. When performance fee is paid separately by the investor to the PM.	xvii	xvii = Max (ix,x)	1,18,13,770	1,10,00,000	1,10,00,000

	Notes:
1	In the illustration, Management fee is assumed to be charged annually. However, the Portfolio Manager can charge fee at any frequency i.e. Daily, Monthly, Quarterly, Semi-annually, Annually or at any other frequency as defined in the PMS agreement and as permitted under SEBI regulations.
2	Portfolio Manager can charge Management Fee on Average portfolio value for the management fee period or the closing portfolio value or in any other manner as defined in the PMS agreement.
3	Returns are assumed to be generated linearly through the year.
4	Other Expenses includes Account Opening charges, stamp duty /Audit Fee/ Bank charges / Fund Accounting charges / Custody Fee / demat charges or other miscellaneous expense
5	Brokerage and transaction cost for the illustration purpose is charged on the Average AUM. However, Brokerage and Transaction cost are charged on basis the actuals trades.
6	All Fees and charges are subject to GST.
7	For this illustration, High Water Mark for the 1st Year is the Capital invested and from second year onwards if performance fee is charged, it's the year end closing value after all charges and fees, else it remains the same.
8	For this illustration, Hurdle rate is calculated on Higher of (HWM or previous year closing capital).
9	inflow/outflows from the portfolio
10	The above illustration shows the High-Water Mark to be carried forward in different scenario for equal and fair treatment to the investor.

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For Qode Advisors LLP
Karan R Salecha
Partner



## Multi-Year Illustration including High-Watermark Principal

Assumptions		Values
Capital Contribution (Rs.)	a	50,00,000
Management Fee (%age per annum)	b	1.00%
Other Expenses (%age per annum)	С	0.50%
Performance (%age per annum)	d	20.00%
Hurdle Rate of Return (%age per annum)	e	10.00%
Brokerage and Transaction cost	f	0.50%

Fees			Year 1	Year 2	Year 3	Year 4	Year 5
			Gain / (Loss) -10%	Gain / (Loss) 35%	Gain / (Loss) 25%	Gain / (Loss) -10%	Gain / (Loss) 50%
Capital Contributed /Assets under Management	i	i = a	50,00,000	43,81,963	57,87,702	70,10,151	61,43,644
Gain / (Loss) on Investment based on the Scenario	ii	ii= i*Scenario	-5,00,000	15,33,687	14,46,925.39	-7,01,015.08	30,71,821,80
Gross Value of the Portfolio at the end of the year	iii	iii= I + ii	45,00,000	59,15,649	72,34,627	63,09,136	92,15,465
Daily Weighted Average assets under management	iv	iv= (i + iii) / 2	47,50,000	51,48,806	65,11,164	66,59,643	76,79,555
Other Expense	v	v=iv×c	-23,750	-25,744	-32,556	-33,298	-38,398
Brokerage and Transaction cost	vi	vi= iv x f	-23,750	-25,744	-32,556	-33,298	-38,398
Management Fees	vii	vii = (iv + v + vi) x	-70,538	-76,460	-96,691	-98,896	-1,14,041
Total charges during the year (Sum of v, vi and vii)	viii	viii = v + vi + vii	-1,18,038	-1,27,948	-1,61,802	-1,65,492	-1,90,837
Value of the Portfolio before Performance fee	ix	ix = iii + viii	43,81,963	57,87,702	70,72,825	61,43,644	90,24,628
digh Water Mark Value (HWM)(Capital contributed for 1st rear and second year onwards as the value derived for previous year)	х		50,00,000	55,00,000	60,50,000	70,72,825	77,80,107
Hurdle Rate of return	xi	xi = i x e	5,00,000	5,50,000	6,05,000	7,07,282	7,78,011
Portfolio value in excess of Hurdle Rate Return	xii	xii = ix - x - xi	0	0	4,17,825	0	4,66,511
Profit share of the PMS	xiii	xiii = xiii x d	0.00	0.00	-62,673.68	0.00	-69,976.63
Profit Share To be taken by PMS	χiν	xiv = xiii x d	0.00	0.00	-62,673.68	0.00	-69,976.63
s the Performance Fee charged?	xv	xv = ix > (x+xi) then Yes else No P Fees	No	No	Yes	No	-09,976.63 Ye
Net value of the Portfolio at the end of the year after all ees and expenses	xvi	xvi = ix + xiv	43,81,963	57,87,702	70,10,151	61,43,644	89,54,652
6 Portfolio Return	xvii	xvii = ((xv - i) / i) %	-12.36%	32.08%	21.12%	-12.36%	45.75%
igh Water Mark to be carried forward for next year	xix	xvii = Max (x ,					
o ac control forward for flext year	XIX	xvi)	55,00,000	60,50,000	70,72,825	77,80,107	90,24,628

Notes:

<sup>1</sup> This is only a generic format for illustration, each portfolio manager can add numbers and method's of calculation as per the terms and conditions of the PMS agreement and as permitted under SEBI regulations.

1	Notes:  In the illustration, Management fee is assumed to be charged annually. However, the Portfolio Manager can charge fee at any frequency i.e. Daily, Monthly, Quarterly, Semi-annually, Annually or at any other frequency as defined in the PMS agreement and as permitted under SEBI regulations.
2	Portfolio Manager can charge Management Fee on Average portfolio value for the management fee period or the closing portfolio value or in any other manner as defined in the PMS agreement.
3	Returns are assumed to be generated linearly through the year
4	Other Expenses includes Account Opening charges, stamp duty /Audit Fee/ Bank charges / Fund Accounting charges / Custody Fee / demat charges or other miscellers are
5	Brokerage and transaction cost for the illustration purpose is charged on the Average AUM. However, Brokerage and Transaction cost are charged on basis the actuals trades.
6	All Fees and charges are subject to GST
7	For this illustration, High Water Mark for the 1st Year is the Capital invested and from second year onwards if performance fee is charged, it's the year end closing value after all charges and fees, else it remains the same.

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For Qode Advisors LLP

PMS Reg. No.: INP000008914

Karan R Salecha

Partner



8	For this illustration, Hurdle rate is calculated on Higher of (HWM or previous year closing capital).
9	Hurdle rate is prorated in case the performance fee period is less than 1 year OR if there are inflow/outflows from the portfolio
10	The above illustration shows the High-Water Mark to be carried forward in different scenario for equal and fair treatment to the
	investor.

Return percentages for all the years are assumed as wide-ranging numbers to show the impact of High-watermark principal on portfolio under various conditions.

## **Declaration of Acceptance**

I agree, accept and confirm the terms and conditions of this Portfolio Management Services Agreement entered into by me.

Confirmation of fees in client's own handwriting

"I/ We have read and understood the above Annexure "A" - Fees Terms. I/We am/are in agreement with the same".

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By and under the hand of the Client (Name of the Client):

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Conditions of Payment:

- 1. The Portfolio Manager shall, within 30 days from the end of the month of applicable fee payment period, raise an invoice mentioning the amount of Fixed Management Fee including applicable taxes. In case of performance fee, the Portfolio Manager shall, within 30 days from end of the applicable fee payment period, raise an invoice mentioning the amount of Performance Linked Management Fee including applicable taxes, if any.
- 2. The fees and all the other charges for availing the Services under this Agreement shall be debited to the Client's account which shall be in addition to the management fees as envisaged above. The said fees as debited to the Client's accounts are not reversible /refundable
- 3. On receipt of invoice, the client is required to check and bring forth the discrepancy in the invoices, if any, within 10 days of receipt thereof, failing which the liability under the invoices shall be deemed to have accepted by the client unless it is proved to the satisfaction of the Portfolio manager that the error was apparent on the face of the invoice itself. However, the Portfolio Manager, upon request by the client, may recheck the invoices to ascertain its correctness, at any point of time.

For Qode Advisors LLP Karan R Salecha Partner

